## LISA SUMMIT 2025



Delft, WestCord Hotel, 19-21 March, 2025

Topics (in Discussion Rounds):

- 1. Maintenance and Repair
- 2. New Technologies and Equipment
- 3. Coping with (new) Regulations
- 4. Managing your Work

There is a lot of noise volume rises, issues are addressed High levels of expertise at the table and some fervent protests

So there he goes – with his little black book Please, stop talking, don't ask why... It seems that he's writing. Have a look at this peculiar guy

## Life Is Simply Awesome!

What a great title for an annual summit and a fantastic reminder that despite all the troubles and worries we are facing today, life is simply awesome.

And to celebrate this fact, Gert Jan and Pelle have asked me to embellish this summit, with what I love to do most: poetry!

I'm not a sailor, I'm not a technical person, I know nothing about engines, welding, lubricants or electronics and I can't even swim very well – I only got my diploma A... Therefore I have a strong preference to stay on land

Therefore I have a strong preference to stay on land.

Let me illustrate this with a little poem:

I would love to set sail yet never on the ocean because I'd probably drown and that 'll cause commotion

Your table discussions sounded more like this:

Interesting conversations about biodegradable oils You could fry your frikandel in it So you can reduce some spoils

You didn't mention the frikandel to be honest. I did. I was hungry and living in the moment.

My own personal sailing experience is limited by the ferry to England, Ameland and Schiermonnikoog, the Sneekweek many years ago, a "fluisterboot" in Giethoorn and a short dolphin excursion last summer near the cost of Lanzarote.

I do come from a shippers family, originally from Gasselternijveen in Drenthe. Once in 1912, some of you may vividly remember it, Gasselternijveen was the number 4<sup>th</sup> place with regards to registered ships in the Netherlands.

Just so you know it is not a coincidence that I was asked to come here today.

I work in an environment where it is warm and dry and I hardly get my hands dirty... I kind of like that to be honest.

I do get my hands dirty on occasions. For example when I eat fish. Preferably fried fish. I wrote a short poem about it, it's a combination of Dutch and English, so all of you will easily understand.

Today was I on the market and went to the fish farmer close from my home was I some euros armer

But hey, that's not too bad since I ate a lekkerbek and this tasted good enough so I don't want my money back

You see, poetry can be very simple and simply awesome as well. Like life!

Pelle and Gert Jan clearly have the oversight Sounding the alarm keeping everything alright Getting to know each other by person and by company Shipowners and suppliers from Poland, Scandinavia and Germany



I have been walking around today to listen and tune in on you while working hard. And I heard a lot: Good ideas. Laughter. Respect. Craftmanship. I assume, I can't really tell. And even friendship. And I guess much more can be heard when a few drinks have been consumed. So please continue!

## Table arrangements were easily made It was done in just a couple of days Getting Jeroen, Joeri and Jasper together combined as the 3 J's!

Obviously, ships require maintenance. Everyone knows that water corrodes metal. And yet you make ships of steel. Having said that, preventive maintenance is key.

Maintenance and how to schedule make sure nothing's overdue All should function and be safe for both passengers and crew

Making your rounds about the ship smooth music in your ears walking seamlessly up and down 'till your to-do list is complete and clear

People sit and talk and listen heavy gestures, some arms crossed Glasses on the nose, top of head or on the table ... "how can we reduce exhaust?"



Maintenance requires planning what is there to do next quarter Supplies are not always in stock For software, that doesn't seem to bother

Maintenance requires staff highly qualified is best preferred A network of independent subcontractors is perhaps not that absurd

Maintenance requires parts like bolts with a sufficient length That when pressure is increased it maintains its required strength

Some of you work on a ship, sailing around the world. Seeing lots and lots of different things, different people, different cultures, eating different food... Yet you mainly see water

Can life on the water ever become boring? I understand there are different seas and oceans with its own challenges and peculiarities, but water is water, right..?

Anyone here switched from a job on the water to a job on land or mainly on land? What was the reason for that? Can't swim so well either? Is that even obliged: do you have to swim well or is it considered sufficient that you can tread water? Holding two fingers in the air... Water, fresh or salty makes your skin look old and wrinkle It can be far more worse than that but I'd like to keep it simple

Water is what keeps us going without it we will surely die It's why we drink it, why we sail it we tend to loose it when we cry

Inside and out as far as we can see We're surrounded by the ocean and sometimes by the sea

Looking around, I noticed approximately 95% white men around their 50's. Is that a proper reflection of the population of your business in the Netherlands? My next poem therefore is about women. It's a short poem, since they seem to be somewhat shortly represented...

Yesterday, I counted three on today's sessions just one It seems like a man's man's world How can this be so much fun?

It's not just women that are required. It's all hands on deck. Good people are hand to find and sometimes even harder to keep. So don't let them go too easily.

Good staff is a necessity not everything is automated So nourish the people and their work don't leave them underestimated

Good staff can go anywhere so spread your wings and go Land in a place that appreciates you and your experience will grow New staff and how to train them? Here is an example.

When hiring new staff Throw them in the deep end! Not literally of course, but if you would: Which ocean would you recommend?

Another hot topic in the sessions was about emission, or better: reduction of emission.

The future is all about emission and to reduce all kinds of waste You can't lean back and just observe we're simply in some kind of haste

Would batteries perhaps suffice? Or hydrogen as power source? And how about nuclear energy providing the full force...

In all of this: do you experience any kind of stress, can you keep your heads above the water? Because think about it people: When in full stress, it's not the right moment to make a decision! And also: when in full stress, please do decide to close the bow doors or make a turn to prevent sailing into that large iceberg...

You must have some Russian co-workers am I right? Is that a workable relationship? Can you guys make jokes about the tense situation or the war in Ukraine? Do you guys know exactly where the cables are located on the seabed? I mean, we've all seen maps on our local news where they show these locations and I can only hope that the Russians weren't watching our news...

The anchor was holding on to something that felt secure perhaps it was the seabed at least something to endure

When the anchor was retrieved you thought you'd never be able... but all the lights went out on land since you destroyed that cable It seems we can't blame everything on the Russians, or can we?

And accidents do happen, so try to prevent this, for instance by using winter tires...

I hear about winter tires today to be adjusted to a ship Of course, this is a metaphor not something you can actually equip

Ice-class ships have small propellors to limit any growth of ice Larger blades can be installed you see, it's all about the size

It seems that piracy is still something to worry about, isn't it? I mean, it has been decreasing for a few years, but it's not gone and it's scary.

One of the topics that was discussed during the 'New Technology and Equipment' round, it was about cybersecurity and renewable energy:

Cyber security is on the table would it matter if your ship gets hacked? Taking over control, knowing where you'll be going It would surely have some impact

Your combustion engine still on-line or use your sail and solar panel add some silicone-coating on your hull sliding smoothly down the English Channel

There probably are some Tesla-drivers in the audience. I noticed some of these cars are hacked already. It seems they can only make hard right turns these days...

And since I'm here, with so many professionals: what's with these helmsmen nowadays? I mean, how can you ever get stuck in the Suez Canal, sail into the Golden Gate Bridge or right into a tanker filled with kerosine..? I'm sorry, I'm not blaming anybody, I haven't driven my car without accidents the last couple of years so I'm hardly the expert here.

Perhaps it could have something to do with the last cliché. Alcohol...

You saltwater people have a reputation, like pirates have with rum and Russians have with vodka. And that's okay. I'm not judging anyone. No one's here to judge. And if they do, they won't remember it tomorrow anyway. And neither would you, probably...

So just look around and see who sits next to you. A good chance that this person will be looking a lot better in a few hours from now, after a few drinks.

I'm kind of shy to be honest reserved and on my own but when I drink I'm feeling less alone

Earlier, I heard people saying they were in need of a drink. They got what they desired. You all did... I rest my case...

Alcohol makes us feel at ease as if you're almost confident You take control of all you can it makes it all so evident

Because without it you'd be shy troublesome and insecure alcohol removes your brakes you 'll see things so damn pure

And take a look at these water bottles on the table. They won't be replaced, in fact, I bet the bottles will not even be emptied during or after dinner. No one likes to drink alone. Not here. Not tonight.

Pure or on the rocks I drink them both, it's fine with me as long as you are here I assume you all agree On the rocks... that's probably what the captain of the fishing boat drank before landing on the sharp South Korean coast last January...

But let's get serious now. You are professionals in maintenance and repair under sometimes harsh conditions. You are well taught into new technologies and equipment, either by designing or implementing. You all are dealing with increasing regulations. And somehow you still manage to do your job.

Congratulations! Life is Simply Awesome, but this is pretty awesome as well!

There is an election for the best supplier and the best superintendent. Did you guys already prepare a speech in case you win? If not, I can help out if you like.

To be the best in what you do elected by respected peers Something to be proud of while your runner-up is left in tears

You're both superb. You both supply please continue doing this It's respected and expected both a curse and both a bliss?

The election has had an outcome with ATLA being the best service provider and Ellen the best superintendent. Congratulations!

Voices are counted, the people have spoken for service and superintendent of the year Awards have been given, hands been shaken Even though one of the winners is no longer here



My last poem for today, is one that I wrote while I was gathering information about your jobs, your language, your culture, your world... by walking around, listening, wondering and writing...

I have learned only so little about you and the things you do, but what I do realize is that you and the work you do is tremendously important for supplying the world of food, energy, medicines, bananas, cocaine, weapons, blankets, water, lubricants, sextoys and so much more.

I understand that over 80% of international trade goes via the water. You people keep your fleets operational. By maintaining it, by sailing it, by supplying it.

That is simply awesome. Thank you! Here is my last poem:

Imagine if the oceans were all dry the ships sunk, or gone, or whacked Where would all the goods come from or is my question too abstract?

Although much slower than a plane there's a lot going on, on the inside Don't judge a ship by its cover there's so much more than meets the eye



## Thank you very much!